

**HERTZ RENTAL RATES  
FOR COLUMBIA UNIVERSITY**

**In the UNITED STATES, including Puerto Rico:**

The following Corporate Rates shall apply to cars returned to the renting city:

<b>Corporate Rates</b>			
<b>Car Class</b>	<b>Car Class Description</b>	<b>Intercity?</b>	<b>Rate</b>
<b>Class B</b>	<b>Compact 4 Door</b>	<b>Yes</b>	<b>\$46.00</b>
<b>Class C</b>	<b>Intermediate 2/4 Door</b>	<b>Yes</b>	<b>\$48.00</b>
<b>Class D</b>	<b>Standard 2/4 Door</b>	<b>Yes</b>	<b>\$50.00</b>
<b>Class F</b>	<b>Full size 4 Door</b>	<b>Yes</b>	<b>\$52.00</b>
<b>Class G</b>	<b>Premium</b>	<b>No</b>	<b>\$68.00</b>
<b>Class I</b>	<b>Luxury</b>	<b>No</b>	<b>\$78.00</b>
<b>Class R</b>	<b>Minivan</b>	<b>No</b>	<b>\$68.00</b>

- The above rates are subject to location-based surcharges, as listed on page 3.
- Corporate Rates for rentals returned to the renting city include unlimited miles per rental day and are not discountable. Excess mileage will be charged at \$N/A per mile driven.
- If the vehicle is not returned to the renting city, the appropriate Corporate Rate will apply plus a one-way charge of \$0.50 per mile driven.
- For rentals of car classes other than those indicated above, a 5% discount on published Standard Daily Rates, or the equivalent rates, will apply.
- Weekly Corporate Rates will be 6.5 times the Daily Corporate Rate. Monthly Corporate Rates will be 4 times the Weekly Corporate Rate.
- The above Corporate Rates are available at all participating locations and require a confirmed advance reservation. Corporate Rates are subject to vehicle availability and may require a guaranteed reservation. Corporate Rates may not be available during periods of peak demand. During those periods, daily rates less any applicable discount shall apply. All one day corporate rate rentals commencing on a Monday, Tuesday, Wednesday or Thursday will be charged an additional \$12.00 surcharge.
- All renters are required to meet Hertz's standard qualifications in effect at the time and place of rental for financial responsibility and for renting or operating Hertz vehicles. In the United States the minimum age for any renter or fellow employee authorized operators to receive any rates, discounts or other benefits under this agreement is age 20 without an age differential charge, except between 1:00 p.m. Friday and 3:00 p.m. Sunday when the minimum age is 20 in the New York Pool with an age differential charge.

**INTERNATIONAL**

A discount on published "Basic Time and Kilometer" rates, or "Sum Daily Rates" (if applicable) where such discounts are permitted by law, as follows:

<b>Discount</b>	<b>Region</b>
<b>5%</b>	<b>Canada</b>
<b>10%</b>	<b>Western Europe and Israel</b>
<b>10%</b>	<b>Africa and Middle East</b>
<b>10%</b>	<b>Latin America and Caribbean</b>
<b>15%</b>	<b>Japan</b>
<b>5%</b>	<b>Eastern Europe and Iceland</b>
<b>10%</b>	<b>Asia and Pacific</b>
<b>10%</b>	<b>Australia</b>

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**LOCAL RATES**

In addition to the Corporate Rates, Hertz will make available to the Company the following Local Corporate Rates for rentals picked up and returned to the participating renting city (cities):

For the following car classes, as they are from time to time designated in the Hertz Worldwide Directory, the following Local Corporate Rates shall apply to cars returned to the renting city. These rates will apply from 1:00PM Friday to 3:00PM Sunday.

Location(s)	Unlimited/Limited Mileage	Excess Mileage Charge	One-way Surcharge	Standard Daily Discount	Weekly Rate Multiplier	Monthly Rate Multiplier	One-Day/Peak One-Day	One-Day/Peak One-Day Surcharge
Manhattan NY, LGA A/P, JFK A/P WEEKEND RATES ONLY	unlimited	N/A	See (c) Below	5%	6.5	4	Monday, Tuesday, Wednesday or Thursday	\$12.00
<b>Car Class</b>			<b>Car Class Description</b>			<b>Daily Rate</b>		
Class B			Compact 4 Door			\$78.00		
Class C			Intermediate 2/4 Door			\$80.00		
Class D			Standard 2/4 Door			\$82.00		
Class F			Full size 4 Door			\$84.00		

In addition to the Corporate Rates, the following HLE Corporate Rates apply for rentals picked up and returned to the participating Hertz Local Edition renting city (cities):

Location(s)	Unlimited/Limited Mileage	Excess Mileage Charge	One-Way Surcharge	Standard Daily Discount	Weekly Multiplier	Monthly Rate Multiplier	One-Day/Peak One-Day	One-Day/Peak One-Day Surcharge
Hertz Location Edition	unlimited	N/A	See (c) Below	10%	6.5	4	Monday, Tuesday, Wednesday or Thursday	\$12.00
<b>Car Class</b>			<b>Car Class Description</b>			<b>Rate</b>		
Class B			Compact 4 Door			\$40.00		
Class C			Intermediate 2/4 Door			\$42.00		
Class D			Standard 2/4 Door			\$44.00		
Class F			Full size 4 Door			\$46.00		

- Corporate Rates for rentals returned to the renting city include unlimited miles per rental day, unless a Limited Mileage amount is listed above, and are not discountable. Excess mileage charges, if applicable, are as listed above. Refueling Service Charges are not included
- If the vehicle is not returned to the renting city, the appropriate Corporate Rate will apply plus the One-way Charge.
- For rentals of car classes other than those indicated above, the Standard Daily Discount listed above on published Standard Daily Rates, or equivalent rates, will apply.
- Weekly Corporate Rates will be the daily Corporate Rate multiplied by the Weekly Rate Multiplier listed above. Monthly Corporate Rates will be the Weekly Corporate Rate multiplied by the Monthly Rate Multiplier listed above.
- The above Corporate Rates are available at all participating locations and require a confirmed advance reservation. Corporate Rates are subject to vehicle availability and may require a guaranteed reservation. Corporate Rates may not be available during periods of peak demand. During those periods, daily rates, less any applicable discount shall apply. All one-day Corporate rentals commencing on the days listed above will be charged an additional One Day/Peak One Day Surcharge as listed above.
- Except as otherwise provided herein, all other charges Hertz may impose in connection with a rental – including, but not limited to, taxes; surcharges; charges for the purchase of loss/collision damage waiver, theft protection and insurance coverage of any type; vehicle upgrade charges; common facility and transportation charges; location service charges; delivery and collection, one-way and drop charges; airport and other concession fee recoveries; vehicle licensing fees and fee recoveries; other expense recoveries; additional driver and age differential charges; currency conversion charges; and charges for child seats, ski racks, fuel, refueling, cellular telephone and other communications services, navigational services and satellite radio services – are not included in the rates set forth in paragraph A. Where imposed, no discount shall apply to such other charges.

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**HERTZ CORPORATE RATES  
ADDITIONAL CHARGE CITIES**

Hertz Corporate Rates vary by city and are based on a number of factors affecting operating costs in the renting city. Rentals in the following locations will be at your Corporate Rates plus the Additional Charge indicated. The listing below pertains to Hertz U.S. Corporate locations and Puerto Rico only. New York Area rates are listed on Attachment 2. Rates and Additional Charges are subject to change without notice.

\$5.00 DAILY	CHARLOTTE AREA, NC
	CINCINNATI AREA, OH
	MEMPHIS AREA, TN
	NEW ORLEANS AREA, LA
	PHOENIX AREA, AZ
	PUERTO RICO
	RICHMOND AREA, VA
	SEATTLE AREA, WA

\$8.00 DAILY	ALASKA
	CLEVELAND AREA, OH
	KANSAS CITY AREA, MO
	LOS ANGELES AREA, CA (except LAX)
	MINNEAPOLIS/ST. PAUL AREA, MN
	MOLINE AREA, IL
	NEW YORK (except as otherwise noted on Attachment 2)
	PROVIDENCE AREA, RI
ST. LOUIS AREA, MO	

\$10.00 DAILY	DENVER/COLORADO SPRINGS AREA, CO
	HARTFORD AREA, CT
	LOS ANGELES A/P, CA, LAX
	PITTSBURGH AREA, PA
	SAN FRANCISCO AREA, CA
	TEXAS, STATE OF

\$15.00 DAILY	ATLANTA AREA, GA
	BALTIMORE/WASHINGTON D.C. AREA
	BOSTON AREA, MA
	DETROIT AREA, MI
	PHILADELPHIA AREA, PA

\$18.00 DAILY	CHICAGO AREA, IL
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**HERTZ RENTAL RATES  
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<p><b>HERTZ NEW YORK CITY METROPOLITAN TRI-STATE AREA CORPORATE RATES</b></p>
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Corporate Rates are subject to change without notice.

For rentals returned to the renting city:

MARKET/CAR CLASS	B	C	D	F
Manhattan, LaGuardia, JFK, White Plains, Stamford	\$62	\$63	\$64	\$65
Newark, Metropolitan Tri-State Area (except as noted above)	\$52	\$53	\$54	\$55

Rentals not returned to the renting city will be charged the applicable mileage charge on a per mile basis.

Contract Rates do not apply during the following periods:

Manhattan	1:00 P.M. Friday to 3:00 P.M. Sunday
All other Metropolitan Tri-State Area Locations	1:00 P.M. Friday to 3:00 P.M. Sunday

NYLA (11/97) – Modified for Columbia University  
 MANHATTAN, LGA A/P, JFK A/P, STAMFORD CT, WHITE PLAINS @ \$63C  
 NEWARK A/P, NY METRO @ \$53C

Rate Code F3: Contract & Corporate minimum rates not available on the weekend between 1:00PM Friday & 3:00PM Sunday & Holidays at Newark A/P and New York Area locations